

Mark Reeves

Oak Ridge National Laboratory

Dr. Mark Reeves is Associate Director of the Office of Technology Transfer (OTC) at the Department of Energy's (DOE) Oak Ridge National Laboratory (ORNL). Prior to joining the OTC in August 2000, he was Technical Assistant to the laboratory's Associate Director for Biological and Environmental Research Programs. He joined ORNL as a post-doctoral research associate in 1983 and became a research staff member in 1986. From 1992 through 1994, he managed ORNL's internal R&D program; and from 1995 through 1998 he was Director of the laboratory's Bioprocessing Research and Development Center.

Dr. Reeves has negotiated more than 60 royalty-bearing technology licenses, as well as numerous CRADAs and other sponsored research agreements. He is currently responsible for all nonfederal research partnership agreements (CRADAs, Work for Others agreements, etc.), plus intellectual property stewardship and licensing of a portfolio associated with one of ORNL's five primary research directorates. His passions in technology transfer include creative use of legislative authorities to transfer federal technologies to the private sector, and deploying negotiations expertise that results in the best outcome for both the laboratory and the private partner.

A member of the FLC's Executive Board from 2005 to 2011, Dr. Reeves has presented the Technology Licensing and Negotiation module of the Intermediate training track at the FLC's national meetings since 2007. He has received numerous FLC Awards for Excellence in Technology Transfer at the national and regional levels.

Dr. Reeves earned a B.S. in Biology from the University of North Alabama in 1977, a Ph.D. in Microbial Physiology/Biochemistry from the University of Tennessee in 1982, and an MBA from Colorado State University in 2001. He has served as ORNL's FLC Representative since 2005, and was the Southeast Regional Coordinator from 2005 through 2009. He holds adjunct professorships at LSU and Pellissippi State Community College, where he is an instructor in natural and behavioral sciences. Mark and his wife Linda live in Knoxville, Tennessee; their son David is a junior at the University of Notre Dame.